

nextthealth

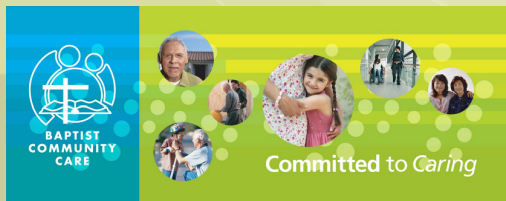
East meets Nextt – From Marxism to Mutualism

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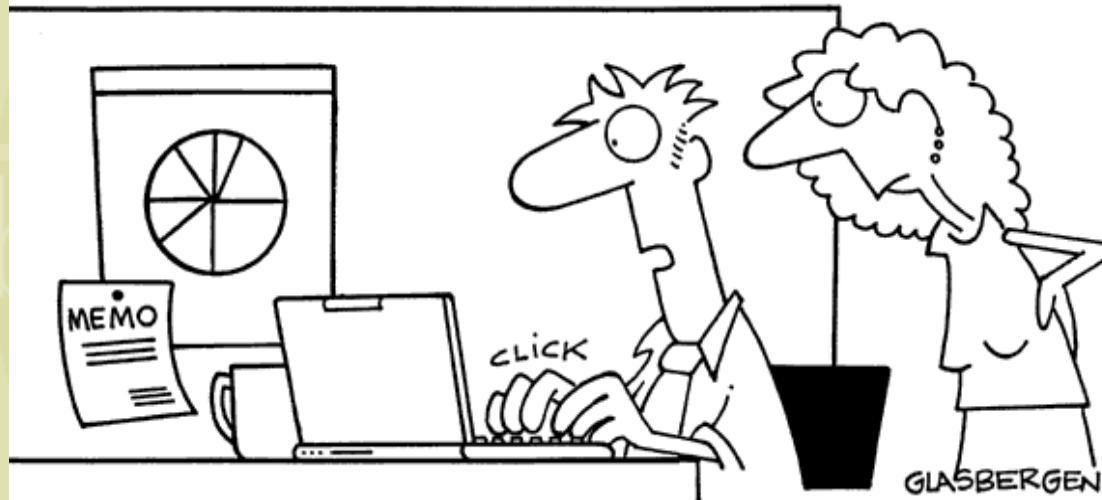
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Welcome!

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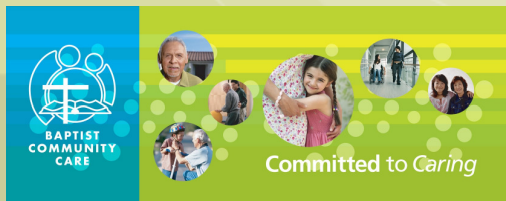
**“My multimedia presentation is voice-activated.
If it hears a yawn from the audience, it automatically
switches to heavy metal music and throbbing dayglo colors.”**

Marxist approach

- Why are we using these term?
- Brokerage approach vs in house staff
 - Choice
 - Value for money
 - Funding body considerations
 - No commitment

Mutualism – the alternative

- Features
 - Symbiotic relationship+
 - Both parties benefit from the relationship
 - Both parties avoid situations where harm is done to the other
 - Minimum of 2 parties, likely to be 3 (includes the client) [decisions, control, improvement,]



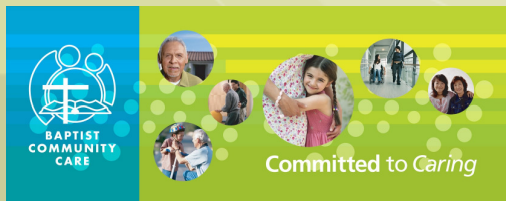
What does the partnership offer?

- A fresh environment
- An opportunity to concentrate on specific needs of individual clients as 'shared' responsibilities
- A more empowering role for clients, carers and Care Workers
- Financial benefits for both parties

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Case Management/Agency considerations

- Implementing Government Policy
- Attracting growth
- Client preferences/satisfaction
- Administrative Bermuda Triangle

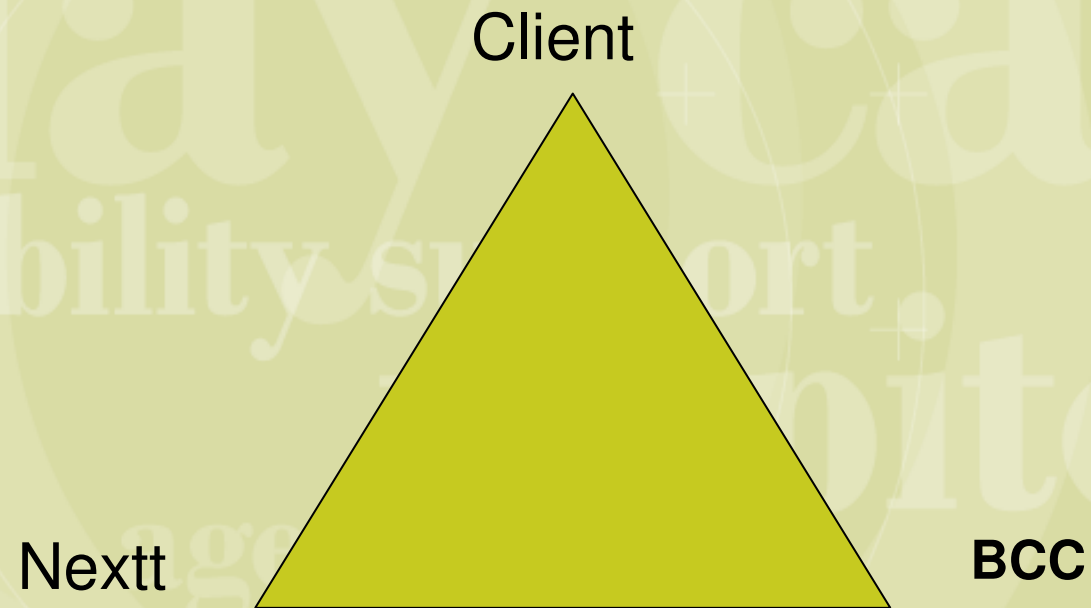


Service Coordination / Provider Considerations

- Care workers
- Administrative Bermuda Triangle
- Quality assurance
- Steady growth

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The Bermuda Triangle of Communication



Partnership Particulars

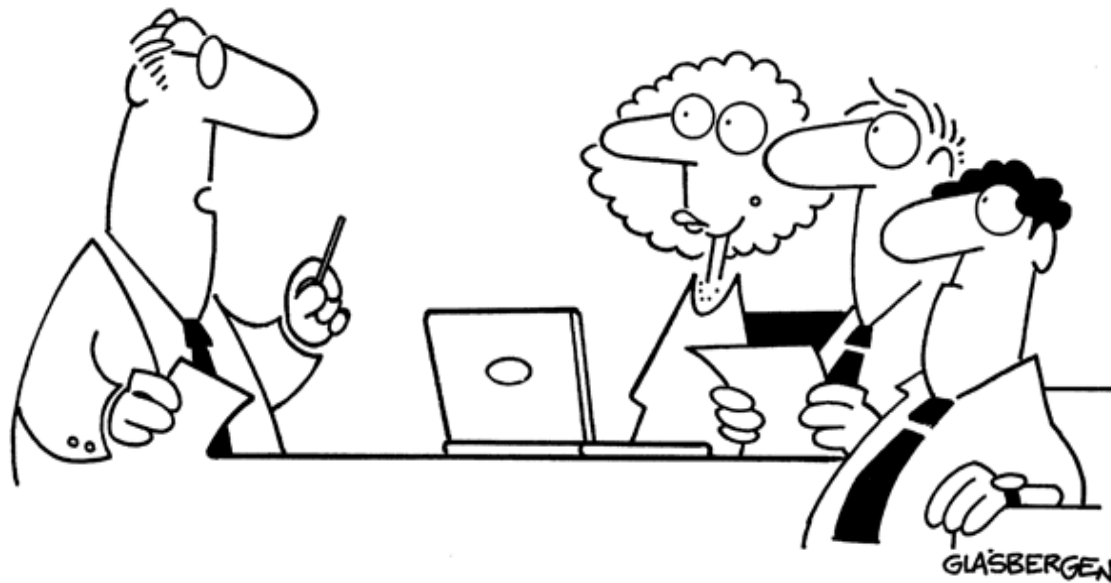
- Service Agreement whereby fee for service is based upon volume
- Dedicated Service Coordinator
- 'Extras' included in partnership agreement

Addressing the issues together

- Building capacity
- Exploiting strengths and creating sustainable approaches within sectors
- Ability to reinvent the wheel again (and all parties would welcome it).

The End!

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**“I believe our team should implement a fresh dynamic
for energy restoration procedures in the short term.
In other words, let’s break for lunch.”**